



## SAN FRANCISCO BAR PILOTS ASSOCIATION

Pier 9 East End  
San Francisco, CA 94111

December 1, 2020

Commissioner Dave Connolly  
President  
California Board of Pilot Commissioners

### **Subject: Final Authorization of Navtech Surcharge Funds**

Dear Commissioner Connolly:

This letter is to request final authorization for SFBP to utilize Navtech Surcharge funds to reimburse itself for BOPC approved costs associated with the Navtech Program not to exceed \$1,197,480.

On November 20, 2020, SFBP completed billing of the Navtech Surcharge. The total amount billed is \$1,197,480; \$2520 short of the \$1.2M that was authorized. Collection of the surcharge continues and we anticipate completing collection 1Q 2021. Note that the total cost of the Navtech Program was \$1,213,963. The final reconciliation is attached.

The following remaining costs are now submitted for BOPC approval for final authorization. Supporting documentation is attached. These costs represent the final submission for all costs associated with the Navtech Program.

SEAIq License Subscription/Data Fees	\$15,779
SEAIq License Subscription/Data Fees	\$81,542
Apple I-Pad Pro + 2 Year Warranty	\$73,038
2020 Additional Interest Expense	\$291 (not previously approved by BOPC)

<b>Total</b>	<b>\$170,650</b>
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SFBP would like to thank Industry, the Commission, Staff and the SFBP Navtech Committee for the financial and administrative support of the Navtech Program. With these new technologies, together we have improved the safety of navigation and contributed towards growing our region's maritime economy.

Respectfully,

Capt. John Carlier  
Port Agent

## **SFBP FINAL NAVTECH SURCHARGE COSTS**

<b>PRECISION DOCKING SYSTEM</b>	<b>Final Actual Cost</b>
A. Precision Docking System - Trelleborg	
1. Cat II - Hardware (6 units)	\$ 91,899
2. Software (12 units) - SafePilot	\$ 21,112
3. Service Contract	\$ 30,592
B. Precision Docking System - non-Trelleborg	
1. UPS/Customs	\$ 524
2. iPad/Apple Extended Warranty	\$ 14,314
3. E-Pilot Gear Carry Bags	\$ 1,077
4. Hardware Not Included in Preliminary Est.	\$ 3,094
5. CA Use Tax	\$ 7,811
6. Annual Software License Fees--Paid	\$ 63,403
7. 2020-2021 Software License Fee	\$ 20,364
8. SEAIq License Subscription/Data Fees	\$ 15,779
<b>SUBTOTAL</b>	<b>\$ 269,969</b>
<b>ENHANCED ROUTE PILOTING SYSTEM</b>	
C. Hardware - CAT XT (124 units) - Trelleborg	\$ 419,052
D. Extended Warranty - 3 years	\$ 154,077
E. Route Piloting - non Trelleborg Costs	
5. UPS/Customs	\$ 946
6. Laptops (62 total)	\$ 78,768
7. Rosepoint Software (6 licenses)	\$ 10,914
8. CA Use Tax--Paid	\$ 35,619
9. SEAIq License Subscription/Data Fees	\$ 81,542
10. Apple I-Pad Pro + 2 Year Warranty	\$ 73,038
<b>SUBTOTAL</b>	<b>\$ 853,956</b>
<b>FINANCE COSTS</b>	
LoC Fee	\$ 4,850
Finance Costs 2017	\$ 23,204
Finance Costs 2018	\$ 36,061
Finance Costs 2019	\$ 21,487
Finance Costs 2020	\$ 4,435
<b>SUBTOTAL</b>	<b>\$ 90,037</b>
<b>TOTAL</b>	<b>\$ 1,213,963</b>
<b>TOTAL AMOUNT BILLED</b>	<b>\$ 1,197,480</b>
<b>OVERAGE</b>	<b>\$ 16,483</b>